

KEY ACCOUNT MANAGER

SHINER

EU

European Sales, *Home-based, remote, with travel.*

ABOUT THE ROLE

Employment Type: Permanent, Full-time.
Location: Home based office with travel throughout Germany & Austria.
Date: July 2022.

Summary: Home based in Germany, your role will be to secure and increase sales and distribution gains, across all brands within our action sports categories. You will do this by building positive sales relationships with new and existing customers.

REQUIREMENTS

As a person, you'll have a passion for and a connection with our brands, so that you reflect their values. You will be willing to travel to visit our customers across Germany & Austria and to attend trade shows. You will be a natural and genuine communicator with a "can do" attitude and results orientated. You will also have excellent conversational and written English.

MORE ABOUT US

We are a leading European distributor of action sports goods and lifestyle apparel, and we are looking for an experienced and driven Key Account Manager to join our European Sales Team. We will offer you a competitive basic salary plus commission, generous holiday allowance and the chance to buy our product at a discounted rate. Plus, you'll work with a great team of like-minded people. We really value good staff. Once you start working at Shiner, you won't want to leave.

We also are open to receiving applications from those who wish to be an Agent representing our brands. Apply to find out more and to see the full job description.

APPLICATIONS

We endeavour to respond quickly to all applications so if interested please apply via: shiner.bamboohr.com/jobs