

**Who we are:**

Elevate Outdoor Collective is an alliance of iconic outdoor and winter sports brands with a specialized focus on skiing, snowboarding and snowshoeing. With each unique brand maintaining its own individual points of view and driving independent innovation, the Collective is fueled with the strength of world-class development facilities and engineers, global distribution channels and committed outdoor lifestyle enthusiasts and experts. Our brands include K2 Skis, K2 Snowboards, Marker, Dalbello, Völkl, RIDE Snowboards, LINE Skis, Backcountry Access, Atlas Snow Shoe Co., Tubbs Snowshoes, Madshus and K2 Skates.

With an international portfolio of world-renowned brands recognized as trailblazers in innovation, performance and, most importantly, fun times by active lifestyle enthusiasts across the globe, Elevate Outdoor Collective will continue its mission to progress the culture of each and every outdoor endeavor it represents. As “One Team” backed by world-class development facilities and product engineers, incredibly talented athletes and ambassadors and a top-notch crew of employees who live and breathe the outdoor active lifestyle, Elevate Outdoor Collective is eager to take things to the next level.

And with that being said, we are ready to step up the game. This one is calling all RIDE Snowboard lovers and enthusiasts. Zero judgement, snowboards for everybody, a job not for everybody!

Besides a craziness for snowboarding, your passion embodies qualitative selling tactics as well as strong communication skills in all aspects? Early-bird splitboarding with the team, nippy-dipping in that clear mountain lake nearby and you're off to work with literally a fresh mind. Surrounded by stunning nature and mountains simply a look out the window away, the European headquarter is located in Penzberg, close to Munich or even Innsbruck, well accessible on the A95.

So raise your hand if you're an active person (otherwise you won't be able to keep up with the team), creative, passionate, and value a team-minded mentality as much as we do. Hand still up? Hell yeah, you're invited to develop your potential and merge your growth within a young, dynamic team.

About the Job:

We are currently looking for a versatile talent within our sales-team.

Sales Manager (m/w/d)

RIDE Snowboards Europe

Responsibilities:

- Preparation of Sales Budget incl. expenses, revenues and margin
- Planning and execution of Factory-Forecast and Orders
- Maintenance and Development of Retail partners
- Information Interface between Customer Service/ Supply Chain/ R&D/ Finance/ Marketing
- Steering and support of the European salesforce
- Permanent, pan-European development of professional cooperation partners
- Adaption of the global GTM-Strategy for the European market
- Being the face of the brand Ride (also during tradeshow, events, etc.)

Your profile:

- Master's/ Bachelor's Degree in Business or Marketing, alternatively company apprenticeship with further education/ qualifications
- Detailed product knowledge in snowboarding/ winter sports
- Snowboarding/Skateboarding/Surfing as your Lifestyle is beneficial
- Multiple years experience in the distribution business, preferably within sports and leisure industries.
- sales talent (customers in any level)
- Leadership experience beneficial
- Very good user knowledge of MS Office
- fluent English spoken and written; any other language beneficial
- Drivers' Licence class B
- Teamplayer and motivator
- High-level in organisation skills and structured being
- Flexible and ready to travel a lot

We offer:

- A versatile workplace in a dynamic team and sports-oriented company
- The opportunity to live out your abilities and make a difference
- Flat hierarchies and quick decision-making processes
- Opportunities for multiple sports activities
- Flexible working hours based on trust
- Discount program for all goods within our portfolio
- Modern, large-scaled office in perfect location for outdoor enthusiasts, incl. mountain view

Have we managed to spark your interest?

Then we are looking forward to receiving your application documents including your salary expectations (gross annual salary) and your earliest possible starting date (please state your current period of notice). For the sake of the environment, preferably by email to: **K2 Sports Europe GmbH**, Mrs Maria Jaksch, Seeshaupter Straße 62, D-82377 Penzberg, Tel. 0049/8856/8000-202, E-Mail: personalbuero@k2sports.de