



Job Title: Lifestyle Sales Manager (Unify Brand Partnerships)

Location: Field Based –South East Region (UK)

Start Date: December 2019

Salary: Competitive basic salary with attractive bonus scheme - subject to skills and experience

Closing Date: Oct 30th 2019

Unify Brand Partnerships are a leading multi brand specialist sales agency and distribution business representing a diverse range of global brands in the UK. During an exciting period of continuous growth, Unify are now looking to recruit an experienced Lifestyle Area Sales Manager to represent the following brands – Reef, Teva, Tretorn and Howies across the South East region (UK)

Key Tasks:

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| <ul style="list-style-type: none"> • Grow existing retail accounts and constantly striving to introduce new accounts to the business • Key account management • Seasonal reporting, forecasting and sales analysis | <ul style="list-style-type: none"> • Working closely with the Marketing team and customers to agree, plan support and activate seasonal campaigns • Nurturing new and existing accounts by building strong relationships with your customers | <ul style="list-style-type: none"> • Travelling to customer meetings to build strong relationships • Planning per season by account to maximise all sales opportunities • Attending and presenting at sales campaigns and key trade shows |
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The Candidate:

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| <ul style="list-style-type: none"> • Experienced within the retail lifestyle categories – Outdoor/Fashion and with a proven track record of success • Highly organised, attentive to detail with excellent communication skills and strong numerical proficiency | <ul style="list-style-type: none"> • An ability to establish strong working relationships with solid understanding of markets and trends • Good team player, proactive, methodical and organised with strong interpersonal and people management skills | <ul style="list-style-type: none"> • Can work unsupervised in an accurate and timely manner within critical deadlines • Must be able to demonstrate strong planning and administrative skills |
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Package:

The successful applicant will receive an attractive remuneration package including a competitive basic salary, annual bonus v target, company car, pension, mobile phone and laptop.

How to apply: please send CV and covering letter to damian@unify-bp.com

