

**Job Description:**

A brand dedicated to stylish women water wear (wetsuits, impact vests, swimwear) called GlideSoul is looking for individual Sales Reps, Sales Agencies or Distributors based in Austria, Germany, Swiss and UK and covering same territories.

Who we are:

GlideSoul (est.2013) designs, manufactures and markets clothes and accessories for all kind of water sports and active life style. Glidesoul outfits are created for women only and by women, who have expertise in sports and fashion. Being addicted riders, GlideSoul founders are perfectly aware of the current requirements to women clothes for water sports, fitness and active life. Clothes by GlideSoul embody all advantages of the high quality neoprene, latest technologies for maximum comfort and actual fashion trends. GlideSou Mix'n'March collection allows women to combine the elements of the collection and to create a unique image every day. GlideSoul headquarters are located in London. Representative offices are in Singapore and Orlando, USA. GlideSoul is partnering with leading clothes and accessories distributors and retailers in Europe, South-East Asia and USA/ Canada.

The role: Sales Reps/ Sales Agencies/ Distributors would be responsible for:

- Looking for new customers and treating existing on their territory
- Sells products by implemented sales plans
- Managing sales including budgeting, forecasting and etc
- Managing their accounts including instore marketing, customer support, re- assortments and etc developing successful and profitable relationships with their accounts
- Able to control financial part like payment's administration, payment's deadlines and etc
- Reporting to the head of sales

Whom we are looking for:

- Sales Rep/ Sales Agency/ Distributor focused on watersports/ Swimwear markets and open for new brands
- Ready to be a part of international GlideSoul Team.
- With a good experience in sales, qualified currently trading account database
- High level of motivation and willing to develop new brand on the territory with our help
- Good market knowledge
- Aimed on goal's and target's achievements
- Financially accurate
- Good in communications and accurate with reporting

Please send your requests to sales@glidesoul.com