

BOA®

FIT TO GO FURTHER.™

Boa Technology Inc., the creator of the award-winning, patented Boa Fit System, is reinventing how shoes, medical braces, and equipment performs. As Boa looks ahead to the future, there is contagious excitement radiating across our offices in the United States, Europe and Asia.

We are looking for a Product/Account Manager for our EMEA office – based in Mondsee/Austria. We are a collaborative, growing company where details matter and customer satisfaction with our product is paramount.

The people of Boa are passionate, committed, collaborative and friendly. We know the joy of actively pursuing goals, making them realities and then moving on to the next challenge. If this work environment sounds attractive to you, please read on.

OFFICE LOCATION.

Boa Technology GmbH
Prielhofstrasse 10
A-5310 Mondsee

BOAFIT.COM

JOB ANNOUNCEMENT.

PRODUCT/ACCOUNT MANAGER EMEA (M/W) - ATHLETIC APPLICATIONS

In this position you will hold a key role in the EMEA Account Management Team focusing on all of Boa's Athletic categories. Our Athletic business is mainly based on Run, Golf, Court Sports, Casual and Kids.

You will be the primary point of contact for the EMEA Brand Partners and you have to collaborate on new product concepts & configurations with them that meet performance and market needs. Additionally, you will be managing all sales, service, and communication needs of these Brand Partners. In this role you will be responsible for developing and executing growth-oriented sales plans for each Brand Partner. For a successful execution you need to become an expert in Boa products, have a deep understanding of your accounts products and development timelines. Ultimately your efforts will result in meeting Brand Partner needs and exceeding their service expectations. This is leading to additional Boa featured products and growing Boa's overall business.

YOUR SKILLS AND ABILITIES.

- High school graduation and university degree preferred
- Minimum of 3 years experience in sports industries in sales positions or product management (Footwear or sport applications linked to footwear)
- Fluent in German and English - a further European language is appreciated
- Motivated to travel around Europe visiting costumers and the HQ in US (Denver)
- Excellent interpersonal and negotiating skills
- Highly organized with great attention to detail and ability to adhere to timelines
- Team oriented, flexible and open minded
- Proficiency in Microsoft Excel, Word, Outlook and Power Point
- High interest in finding new product solutions for better performance & fit
- Active in different sports and knowledge about requirements on shoes/equipment specifically in the Athletic industry.

The salary is based on the KV Handel and we overpay depending your experience and skills.

If you are interested? Please send us your application via mail:

jobsEU@boatechnology.com