

Sales Manager in Europe- DAHON



As we work to improve green mobility outcomes, technology will play a key role.

That's why we've made a major investment in cutting-edge technologies - and in people like you! Here you'll work in a fast-paced industry with lots of room for growth and innovation. If you are ready to make great money and developing the market, join

DAHON!

Full Job Description:

DAHON is seeking motivated and energetic candidates to market our services throughout the EU and the UK. DAHON - World leader in folding bikes, our focus is making sure that we can create the most positive image that we can for our clients through direct marketing.

DAHON is expanding multiple sales channels in the EU and the UK. We are looking for individuals who are interested in growing with our company and expanding our brand. We are experiencing phenomenal growth as a direct result of our success. We have significantly increased our clients' revenue by attracting new customers and elevating our products to new tiers of distribution. We are looking to expand into different markets and take on new campaigns.

You will leverage your agency and contacts to identify and contact potential clients and agencies in need of our product. Also, maintain our existing relationships with agencies and distribution network.

The position reports directly to the executive management and works alongside our account management & operations team in our office weekly. This will include business development, sales outreach, sales presentations, pre and post-sales support, and organizing a daily work schedule to call on existing or potential sales outlets and other trade factors.

Compensation and Benefits:

- € 50k – 100k per year.
- Commission via Direct Deposit available.
- Different kinds of Cooperation and Commission patterns
- Competitive Commission Rates.
- Incentives, Public recognition, Tangible prizes, Bonuses.
- Huge Advancement (growth) Opportunity with income.

What does it take?

- Strong connections in the bicycle industry
- Outgoing Personality
- Strong Sales Skills
- Time Management Skills
- Ability to build and maintain relationships
- Competitive
- Self-motivated & Goal Oriented
- Professional Integrity
- Excellent Customer Service Skills
- Ability to work under minimal supervision
- Motivated towards career growth and learning
- must have reliable transportation
- Use Smart Phone/Tablet & Computer for order entry and agreement processing
- base in Germany and travel within EU countries and the UK.
- Fluent English. Multilingual is a plus

Responsibilities:

- Present DAHON in the EU and the UK
- Developing new customers
- Information sharing about customer requests

We will provide and support you with all necessary marketing materials to help you for a fast start.

We are looking forward to receiving your company's or agency's presentation – feel free to contact us immediately samantha@dahon.com (Contact Person: Samantha)