



DON'T BE SCARED.
CHANGE THE RULES. LIVE YOUR DREAMS.
THERE ARE NO LIMITS IN BEING YOU.
BE YOURSELF, EVERYONE ELSE IS ALREADY TAKEN.
WWW.SINNER.EU

SINNER is currently looking for a:
Country Manager Austria
(Austrian native, full-time)

WHAT YOU WILL DO

You will be SINNER's ambassador and responsible for the complete Austrian market covering optics, sports and lifestyle accounts by managing appointments with (wholesale) buyers to secure their orders. Your close collaboration with buyers and retailers achieves high resales and give us a clear analysis of the Austrian customer's behaviour. You will generate sales reports and sales analysis on wholesale and retail and give feedback to the export manager. You will work closely with our HQ in The Netherlands and our external marketing/PR team to maximize any sales opportunities. Together with whole team you will develop SINNER's visual exposure in the region.

Because of your result-oriented personality, you will ensure that our sales run as optimal as possible and strengthen the foundation of our international and dynamic organization.

WHAT WE ASK

- You are experienced in the sports and lifestyle wholesale industry and have existing relationships and contacts with key-buyers from department stores, core shops, buying groups and online platforms;
- You are a dedicated, proactive people manager with high organisational and analytical skills (able to analyse KPI reports, turnover, stock reports and product forecast reports);
- You can give clear presentations and communicate strong and fluently in German and English, both verbal and in writing;
- You are in possession of a valid driving license and ready to travel*, visit customers and build solid relationships.

WHAT WE OFFER

- You will be a part of the SINNER international journey;
- We aim for your personal and professional growth;
- Flexibility (home based if needed), a competitive salary, company car and annual incentive bonus are guaranteed.

WHO WE ARE

- International, ambitious and growing, always striving for the best
- Connect innovation, trends, styles and creativity
- Dare to overcome obstacles and follow our dreams

Do you meet the profile? Then we would like to receive your curriculum vitae and motivation letter. Your application can be send by email to Paul Stoop: paulstoop@sinner.eu

*Ideally candidates would be centrally located.

Job interviews will be held in Austria, region Innsbruck in the period of August/September 2019.