



SALES LEADER – AUSTRIA & GERMANY

Faction skis, one of the fastest growing ski brands on the market, is seeking a talented sales leader for the Austrian and German market to sell Faction Skis, Roxy Skis and additional apparel and accessory brands.

Primary responsibilities:

- Establish, develop and maintain sustainable business and customer relationship across the area
- Maximize sales, establish sales targets and identify sales opportunities
- Plan, organise and execute on-snow demos, product showings, order meetings, clinics and promotional activities
- Represent the company brands in a professional manner and with positive attitude towards accounts and consumers
- Work with the Faction Collective internal marketing and trade team to create activation and engagement with trade and fans

Requirements:

- 5 and 10 years experience in Hardgoods
- Outerwear and Softgoods experience a plus
- Austrian experience mandatory
- Key Account experience a plus
- Avid Skier, Biker, Snowboarder, outdoor enthusiast a plus
- Outgoing personality, pro-active and sales driven
- Excellent self-organisation skills and time management skills
- Excellent presentation and communication skills
- Computer skills
- Native in German, fluent in English

Our offering:

- A great work environment with a talented, young team
- Salary base with bonus
- A company car, phone and computer
- Strong product line to sell

Location : Innsbruck / Munich / Salzburg (Flexible)

Apply by email: workwith@fullstacksupply.co

Ref : Sales leader AT/DE